

SOLO ALL-STAR AGENTS

(IBJ photo/Eric Learned)



Salazar is top-selling agent

Jennil Salazar of RE/MAX Ability Plus is the new top IBJ All-Star solo agent, moving up from seventh place last year. Salazar, who has been an agent for 13 years, closed 106 transactions in 2017-2018, for a two-year sales volume of \$65,373,740.

Stephen Rupp of Keller Williams

Indianapolis Metro North/Carmel claimed the No. 2 ranking, with a \$60,545,896 sales volume in 2017-2018 and 100 transactions.

Andy Sheets of Century 21 Scheetz edged up one spot to take No. 3. He closed 156 transactions for a two-year total volume of \$55,765,733.

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JENNIL SALAZAR

RE/MAX Ability Plus

Agent
Agency

\$65,373,740	Total sales volume
\$41,416,104	Sales volume 2018
\$23,957,636	Sales volume 2017
106	Total transactions closed
63	Transactions closed 2018
43	Transactions closed 2017
\$3,000,000	Largest transaction '17-'18
1	Assistants
metropolitan Indianapolis, surrounding counties	Primary territory



2

STEVEN RUPP
Keller Williams
Indianapolis Metro North/Carmel

\$60,545,896	Total sales volume
\$35,654,140	Sales volume 2018
\$24,891,756	Sales volume 2017
100	Total transactions closed
58	Transactions closed 2018
42	Transactions closed 2017
\$1,328,485	Largest transaction '17-'18
0	Assistants
Hamilton, Boone, Marion counties	Primary territory



3

ANDY SHEETS
Century 21 Scheetz

\$55,765,773	Total sales volume
\$31,702,566	Sales volume 2018
\$24,063,207	Sales volume 2017
156	Total transactions closed
88	Transactions closed 2018
68	Transactions closed 2017
\$847,500	Largest transaction '17-'18
1	Assistants
Morse Lake, Hamilton, Boone, Marion counties	Primary territory



4

Agent
Agency **JAMIE HALL**
Carpenter Realtors



5

MARK STUDEBAKER
Century 21 Scheetz



6

MATT KRESSLEY
F.C. Tucker Co. Inc.



7

KEITH ALBRECHT
RE/MAX Elite Properties



8

LARRY RASMUSSEN
Century 21 Rasmussen



9

GARY SWIFT
Century 21 Scheetz



10

JACQUELINE GRAHAM
Century 21 Scheetz

Total sales volume	\$45,703,684
Sales volume 2018	\$22,759,567
Sales volume 2017	\$22,944,117
Total transactions closed	166
Transactions closed 2018	83
Transactions closed 2017	83
Largest transaction '17-'18	DND
Assistants	0
Primary territory	Hendricks, Boone, Hamilton, Marion, Johnson and Putnam counties

\$43,211,485	Total sales volume
\$17,083,470	Sales volume 2018
\$26,128,015	Sales volume 2017
156	Total transactions closed
58	Transactions closed 2018
98	Transactions closed 2017
\$1,155,000	Largest transaction '17-'18
0	Assistants
Boone, Hamilton, Hancock, Hendricks, Johnson, Grant and Marion counties	Primary territory

\$40,820,748	Total sales volume
\$18,739,424	Sales volume 2018
\$22,081,324	Sales volume 2017
90	Total transactions closed
41	Transactions closed 2018
49	Transactions closed 2017
\$1,575,000	Largest transaction '17-'18
0	Assistants
Meridian-Kessler, Meridian Hills, downtown Indianapolis, Hamilton and Boone counties	Primary territory

\$39,508,148	Total sales volume
\$17,529,593	Sales volume 2018
\$21,978,555	Sales volume 2017
87	Total transactions closed
42	Transactions closed 2018
45	Transactions closed 2017
\$2,840,000	Largest transaction '17-'18
1	Assistants
Indianapolis north side, Fishers, Geist, Zionsville, Carmel, Westfield, Noblesville	Primary territory

\$38,647,823	Total sales volume
\$19,542,735	Sales volume 2018
\$19,105,088	Sales volume 2017
76	Total transactions closed
42	Transactions closed 2018
34	Transactions closed 2017
\$1,100,000	Largest transaction '17-'18
0	Assistants
Carmel, Fishers, Indianapolis, Noblesville, Westfield, Zionsville	Primary territory

\$38,616,671	Total sales volume
\$21,281,276	Sales volume 2018
\$17,335,395	Sales volume 2017
110	Total transactions closed
61	Transactions closed 2018
49	Transactions closed 2017
\$604,500	Largest transaction '17-'18
0	Assistants
Boone, Hamilton, Hendricks and Marion counties	Primary territory

\$38,315,181	Total sales volume
\$16,991,871	Sales volume 2018
\$21,323,310	Sales volume 2017
104	Total transactions closed
47	Transactions closed 2018
57	Transactions closed 2017
\$1,975,000	Largest transaction '17-'18
0	Assistants
Boone, Hamilton, Hendricks and Marion counties	Primary territory