ALL-STAR AGENT TEAMS

(IBJ photo/eric Learned)

Nottingham stays on top of rankings

Three veteran real estate agent teams solidified their lock on the top three places in IBJ's All-Star team rankings for the fourth straight year, with Dennis Nottingham's Indy Home Pros Team taking the No. 1 spot. The RE/MAX Advanced Realty team had sales volume of $316,325,690 in 2017-2018 on 1,957 transactions.

The Dick Richwine Group of Berkshire Hathaway HomeServices Indiana Realty kept the No. 2 position with $201,753,628 in sales over 2017-2018 on 596 transactions.

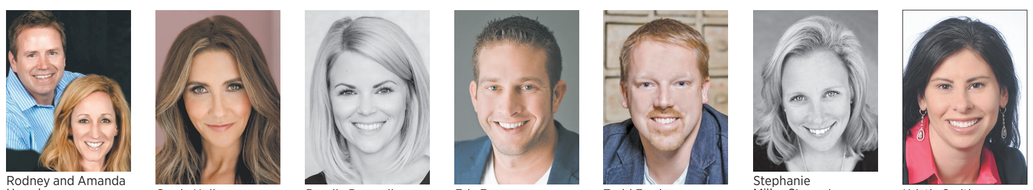
The Bif Ward Real Estate Group of F.C. Tucker Co. Inc. again earned No. 3, selling $169,527,172 in the two-year period and closing 236 transactions.

	1	2
	Dennis Nottingham	Meighan Wise and Dick Richwine
Team Agency	INDY HOME PROS TEAM RE/MAX Advanced Realty	THE DICK RICHWINE GROUP Berkshire Hathaway HomeServices Indiana Realty
Total sales volume	$316,325,690	$201,753,628
Sales volume 2018	$175,444,650	$118,193,751
Sales volume 2017	$140,881,040	$83,559,877
Total transactions closed	1,957	596
Transactions closed 2018	992	334
Transactions closed 2017	965	262
Largest transaction '17-'18	$1,000,000	$3,200,000
Number of team members	45	19
Primary territory	Marion, Hendricks, Morgan, Putnam, Montgomery, Johnson, Shelby, Hancock, Hamilton and Boone counties	Broad Ripple, Carmel, Fishers, Geist, Noblesville, Westfield, Zionsville, Lawrence and Washington townships, Hancock County, Greenwood

	3	4	5	6	7	8	9	10
	Bif Ward	Mike Deck	Matt McLaughlin	Jeff Paxson	Melanie and Mike Scheetz	David Brenton	Christopher Schulhof	Stacy Barry
Team Agency	THE BIF WARD REAL ESTATE GROUP F.C. Tucker Co. Inc.	TEAM DECK ERA Real Estate Links	MATT MCLAUGHLIN & ASSOCIATES F.C. Tucker Co. Inc.	JEFF PAXSON TEAM Independent	SCHEETZ TEAM Century 21 Scheetz	DAVID BRENTON'S TEAM Independent	THE CHRIS SCHULHOF HOME SELLING TEAM RE/MAX Realty Services	STACY BARRY TEAM Century 21 Scheetz
Total sales volume	$169,527,172	$157,807,173	$138,260,891	$133,858,611	$122,103,078	$118,551,853	$111,584,236	$109,302,456
Sales volume 2018	$94,431,433	$83,114,588	$74,779,304	$65,174,812	$64,252,632	$54,838,648	$51,556,605	$58,990,736
Sales volume 2017	$75,095,739	$74,692,585	$63,481,587	$68,683,799	$57,850,446	$63,713,205	$60,027,631	$50,311,720
Total transactions closed	236	297	251	582	336	636	313	395
Transactions closed 2018	112	156	125	274	180	301	137	200
Transactions closed 2017	124	141	126	308	156	335	176	195
Largest transaction '17-'18	$2,700,000	$2,125,000	$2,700,000	$1,381,888	$1,505,000	$585,000	$1,425,000	$1,600,000
Number of team members	3	7	5	4	2	7	4	5
Primary territory	Meridian Hills, Meridian-Kessler, Williams Creek, Washington Township, Carmel, Geist, Fishers, Zionsville, downtown, Westfield, Noblesville	Carmel, Westfield, Fishers, Zionsville, Indianapolis, Noblesville	downtown, Meridian-Kessler, Butler Tarkington, Meridian Hills, Williams Creek, Carmel, Zionsville, Fishers	Johnson, Marion, Hamilton, Brown, Morgan, Hendricks, Hancock, Boone, Shelby counties	Boone, Hamilton, Hendricks and Marion counties	Indianapolis, Johnson County, central Indiana	Fishers, Geist, Noblesville, Carmel, Zionsville	Boone, Hamilton, Hancock, Hendricks and Marion counties

How the rankings are compiled

IBJ has gathered its All-Star Agents list annually since 1997. Agents are ranked by their sales volume over a two-year period. The rankings are based on information gathered from questionnaires sent to the largest residential real estate agencies and other agents in the Indianapolis area. Results are based solely on agents' responses. Only full-time agents are eligible for the list.•



	11	12	13	14	15	16	17
	Rodney and Amanda Heard	Carrie Holle	Randie Bonwell	Eric Forney	Todd Ferris	Stephanie Miller-Stewart	Kristie Smith
Team Agency	HEARD REAL ESTATE TEAM eXp Realty LLC	THE CARRIE HOLLE GROUP Highgarden Real Estate	RENU REAL ESTATE Independent	FORNEY GROUP Keller Williams Realty Greater Indianapolis	FERRIS PROPERTY GROUP F.C. Tucker Co. Inc.	THE STEWART HOME GROUP Independent	INDY HOMES TEAM Keller Williams Realty Greater Indianapolis
Total sales volume	$104,282,462	$103,143,092	$102,264,231	$96,012,783	$87,698,635	$87,598,291	$83,337,292
Sales volume 2018	$57,115,914	$53,523,638	$66,853,496	$55,010,638	$54,084,885	$46,238,708	$37,919,390
Sales volume 2017	$47,166,548	$49,619,454	$35,410,735	$41,002,145	$33,613,750	$41,359,583	$45,417,902
Total transactions closed	440	271	619	464	398	515	241
Transactions closed 2018	236	142	390	256	227	271	108
Transactions closed 2017	204	129	229	208	171	244	133
Largest transaction '17-'18	$1,100,000	$1,420,000	$850,000	$760,000	$3,500,000	DND	$1,655,000
Number of team members	6	8	4	9	16	12	4
Primary territory	Indianapolis, surrounding counties	Carmel, Westfield	central Indiana	Hamilton, Boone and Hancock counties, Indianapolis area	metropolitan Indianapolis	Mooresville, Plainfield, Camby, Monrovia, Avon, Brownsburg, Indianapolis	downtown Indianapolis; Zionsville; Pike, Lawrence and Washington townships; Hamilton and Hendricks counties

	18	19	20	21	22	23	24	25
	Lindsey Smalling	Pat and Chris Watkins	Mark Linder and Tiffany McClurg	Heather Upton	Libby Somerville and Kim Baxter	Matt Reiffeit	Stephanie and Derek Evelo	Joe Everhart
Team Agency	THE SMALLING GROUP F.C. Tucker Co. Inc.	MIKE WATKINS REAL ESTATE GROUP Independent	THE LINDER MCCLURG TEAM Century 21 Scheetz	THE REAL ESTATE PROS Keller Williams Realty Greater Indianapolis	THE SOMERVILLE TEAM RE/MAX Ability Plus	CENTRAL INDIANA PROPERTY SOURCE Keller Williams Realty Greater Indianapolis	EVELO TEAM Keller Williams Realty Greater Indianapolis	EVERHART STUDIO Independent
Total sales volume	$81,290,742	$79,210,812	$75,440,584	$74,247,644	$72,930,650	$72,688,234	$72,326,159	$69,736,807
Sales volume 2018	$48,494,547	$40,022,964	$36,194,495	$41,429,092	$28,551,199	$41,753,722	$41,243,772	$40,151,887
Sales volume 2017	$32,796,195	$39,187,848	$39,246,089	$32,818,552	$44,379,451	$30,934,512	$31,082,387	$29,584,920
Total transactions closed	487	369	254	499	206	368	308	184
Transactions closed 2018	270	179	121	270	79	191	178	100
Transactions closed 2017	217	190	133	229	127	177	130	84
Largest transaction '17-'18	$550,000	$910,000	$945,000	$644,900	DND	$979,900	$765,000	$1,750,000
Number of team members	8	2	5	10	2	13	13	3
Primary territory	Mooresville, Plainfield and surrounding areas	southern Marion County, northern Johnson County	Johnson, Marion, Hendricks, Hancock, Hamilton, Boone counties	Indianapolis area, Anderson, Hamilton County, Muncie, Pendleton	metropolitan Indianapolis, surrounding counties	Hendricks, Boone, Hamilton, Marion, Morgan and Johnson counties	Hamilton County, Fishers, Noblesville, Lapel	downtown, Center Township, Washington Township