SOLO ALL-STAR AGENTS



(IBJ photo/Eric Learned)

Salazar is top-selling agent

Jennil Salazar of RE/MAX Ability Plus is the new top IBJ All-Star solo agent, moving up from seventh place last year. Salazar, who has been an agent for 13 years, closed 106 transactions in 2017-2018, for a two-year sales volume of $65,373,740.

Andy Sheets of Century 21 Scheetz jumped two spots to take No. 2. He closed 156 transactions for a two-year total volume of $55,765,733.

Jamie Hall of Carpenter Realtors moved up to the No. 3 position. She closed 166 transactions for a two-year total volume of $45,703,684.





	1	2	3
Agent	JENNIL SALAZAR	ANDY SHEETS	JAMIE HALL
Agency	RE/MAX Ability Plus	Century 21 Scheetz	Carpenter Realtors
Total sales volume	$65,373,740	$55,765,773	$45,703,684
Sales volume 2018	$41,416,104	$31,702,566	$22,759,567
Sales volume 2017	$23,957,636	$24,063,207	$22,944,117
Total transactions closed	106	156	166
Transactions closed 2018	63	88	83
Transactions closed 2017	43	68	83
Largest transaction '17-'18	$3,000,000	$847,500	DND
Assistants	1	1	0
Primary territory	metropolitan Indianapolis, surrounding counties	Morse Lake, Hamilton, Boone, Marion counties	Hendricks, Boone, Hamilton, Marion, Johnson and Putnam counties















	4	5	6	7	8	9	10
Agent	MARK STUDEBAKER	MATT KRESSLEY	KEITH ALBRECHT	LARRY RASMUSSEN	GARY SWIFT	JACQUELINE GRAHAM	LAURA HEIGL
Agency	Century 21 Scheetz	F.C. Tucker Co. Inc.	RE/MAX Elite Properties	Century 21 Rasmussen	Century 21 Scheetz	Century 21 Scheetz	Century 21 Scheetz
Total sales volume	$43,211,485	$40,820,748	$39,508,148	$38,647,823	$38,616,671	$38,315,181	$37,612,662
Sales volume 2018	$17,083,470	$18,739,424	$17,529,593	$19,542,735	$21,281,276	$16,991,871	$16,366,464
Sales volume 2017	$26,128,015	$22,081,324	$21,978,555	$19,105,088	$17,335,395	$21,323,310	$21,246,198
Total transactions closed	156	90	87	76	110	104	93
Transactions closed 2018	58	41	42	42	61	47	44
Transactions closed 2017	98	49	45	34	49	57	49
Largest transaction '17-'18	$1,155,000	$1,575,000	$2,840,000	$1,100,000	$604,500	$1,975,000	$850,000
Assistants	0	0	1	0	0	0	2
Primary territory	Boone, Hamilton, Hancock, Hendricks, Johnson, Grant and Marion counties	Meridian-Kessler, Meridian Hills, downtown Indianapolis, Hamilton and Boone counties	Indianapolis north side, Fishers, Geist, Zionsville, Carmel, Westfield, Noblesville	Carmel, Fishers, Indianapolis, Noblesville, Westfield, Zionsville	Boone, Hamilton, Hendricks and Marion counties	Boone, Hamilton, Hendricks and Marion counties	Boone, Hamilton, Hendricks and Marion counties