

SOLO ALL-STAR AGENTS



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Salazar at top for 2nd year

Jennil Salazar of RE/MAX Ability Plus repeats for the second year as the top IBJ All-Star solo agent. Salazar closed 123 transactions in 2018-2019, for a two-year sales volume of \$84,106,350.

Andy Sheets of Century 21 Scheetz is the No. 2 agent for the second year. He

closed 162 transactions for a two-year total volume of \$59,220,716.

Jacqueline Graham of Century 21 Scheetz jumped from No. 9 last year to claim the No. 3 position. She closed 124 transactions for a 2018-2019 volume of \$47,086,029.

1

JENNIL SALAZAR

RE/MAX Ability Plus

\$84,106,350	Total sales volume
\$42,690,246	Sales volume 2019
\$41,416,104	Sales volume 2018
123	Total transactions closed
60	Transactions closed 2019
63	Transactions closed 2018
\$2,063,875	Largest transaction '18-'19
1	Assistants
metropolitan Indianapolis, surrounding counties	Primary territory



2

ANDY SHEETS
Century 21 Scheetz

\$59,220,716	Total sales volume
\$27,518,150	Sales volume 2019
\$31,702,566	Sales volume 2018
162	Total transactions closed
74	Transactions closed 2019
88	Transactions closed 2018
\$847,500	Largest transaction '18-'19
1	Assistants
Morse Lake, Hamilton, Boone, Marion counties	Primary territory



3

JACQUELINE GRAHAM
Century 21 Scheetz

\$47,086,029	Total sales volume
\$30,094,158	Sales volume 2019
\$16,991,871	Sales volume 2018
124	Total transactions closed
77	Transactions closed 2019
47	Transactions closed 2018
\$855,000	Largest transaction '18-'19
0	Assistants
Boone, Hamilton, Hendricks and Marion counties	Primary territory



4

PENNY DUNN
Century 21 Scheetz



5

LARRY RASMUSSEN
Century 21 Rasmussen



6

JAMIE HALL
Carpenter Realtors



7

CARRIE HOLLE
Highgarden Real Estate



8

ANABEL HAVIZA
Keller Williams Realty Greater Indianapolis



9

ANDREA RATCLIFF
Redfin



10

LAURA HEIGL
Century 21 Scheetz

Total sales volume	\$45,338,454
Sales volume 2019	\$23,899,424
Sales volume 2018	\$21,439,030
Total transactions closed	116
Transactions closed 2019	58
Transactions closed 2018	58
Largest transaction '18-'19	\$888,933
Assistants	1
Primary territory	Hamilton, Boone, Marion, Johnson, Hendricks and Hancock counties

\$43,403,255
\$23,860,520
\$19,542,735
88
46
42
\$900,000
0
Carmel, Fishers, Noblesville, Westfield, Zionsville

\$42,299,120
\$19,539,553
\$22,759,567
150
67
83
DND
0
Hendricks, Boone, Hamilton, Marion, Johnson and Putnam counties

\$41,677,906
\$19,022,879
\$22,655,027
74
39
35
\$1,060,000
0
Carmel, Westfield

\$41,330,312
\$24,259,545
\$17,070,767
268
160
108
\$385,500
0
Hamilton County, Fishers, Noblesville, Marion County

\$38,081,428
\$17,825,995
\$20,255,433
53
24
29
\$780,000
1
central Indiana

\$37,617,325
\$21,250,861
\$16,366,464
98
54
44
\$940,000
2
Boone, Hamilton, Hendricks and Marion counties