

# SOLO ALL-STAR AGENTS



(IBJ photo/Eric Learned)



## Salazar repeats as No. 1 agent

Jennil Salazar of RE/MAX Ability Plus made it a three-peat as the top IBJ All-Star solo agent. Salazar closed 147 transactions in 2019-2020, for a two-year sales volume of \$100,036,206. Jacqueline Graham of Century 21 Scheetz traded places with agency

colleague Andy Sheets to move up to the No. 2 agent. She closed 164 transactions and sold \$59,982,969 over the two-year period. Sheets of Century 21 Scheetz is the No. 3 agent with 146 transactions for a total volume of \$57,478,400 over 2019-2020.

### 1 JENNIL SALAZAR

RE/MAX Ability Plus

\$100,036,206	Total sales volume
\$57,345,960	Sales volume 2020
\$42,690,246	Sales volume 2019
147	Total transactions closed
87	Transactions closed 2020
60	Transactions closed 2019
\$1,600,000	Largest transaction '19-'20
1	Assistants
metropolitan Indianapolis, surrounding counties	Primary territory

Agent Agency



### 2 JACQUELINE GRAHAM

Century 21 Scheetz

\$59,982,969	Total sales volume
\$29,888,811	Sales volume 2020
\$30,094,158	Sales volume 2019
164	Total transactions closed
87	Transactions closed 2020
77	Transactions closed 2019
\$855,000	Largest transaction '19-'20
0	Assistants
Boone, Hamilton, Hendricks and Marion counties	Primary territory



### 3 ANDY SHEETS

Century 21 Scheetz

\$57,478,400	Total sales volume
\$29,960,250	Sales volume 2020
\$27,518,150	Sales volume 2019
146	Total transactions closed
72	Transactions closed 2020
74	Transactions closed 2019
\$820,000	Largest transaction '19-'20
1	Assistants
Morse Lake, Hamilton, Boone, Marion counties	Primary territory



### 4 CARRIE HOLLE

Compass RE

Total sales volume	\$52,108,570
Sales volume 2020	\$33,085,691
Sales volume 2019	\$19,022,879
Total transactions closed	102
Transactions closed 2020	64
Transactions closed 2019	38
Largest transaction '19-'20	\$1,290,000
Assistants	1
Primary territory	Carmel, Zionsville



### 5 BRAD GRANT

Century 21 Scheetz

\$47,571,831	Total sales volume
\$24,866,269	Sales volume 2020
\$22,705,562	Sales volume 2019
144	Total transactions closed
75	Transactions closed 2020
69	Transactions closed 2019
\$851,364	Largest transaction '19-'20
0	Assistants
Hendricks, Marion, Hamilton, Boone and Johnson counties	Primary territory



### 6 PENNY DUNN

Century 21 Scheetz

\$47,450,983	Total sales volume
\$23,551,559	Sales volume 2020
\$23,899,424	Sales volume 2019
116	Total transactions closed
58	Transactions closed 2020
58	Transactions closed 2019
\$888,933	Largest transaction '19-'20
1	Assistants
Hamilton, Boone, Marion, Johnson, Hendricks and Hancock counties	Primary territory



### 7 LARRY RASMUSSEN

Century 21 Rasmussen

\$44,318,075	Total sales volume
\$20,457,555	Sales volume 2020
\$23,860,520	Sales volume 2019
96	Total transactions closed
50	Transactions closed 2020
46	Transactions closed 2019
\$915,000	Largest transaction '19-'20
0	Assistants
Carmel, Fishers, Indianapolis, Noblesville, Westfield, Zionsville	Primary territory



### 8 ANABEL HAVIZA

Keller Williams Realty Greater Indianapolis

\$43,978,732	Total sales volume
\$19,719,187	Sales volume 2020
\$24,259,545	Sales volume 2019
272	Total transactions closed
112	Transactions closed 2020
160	Transactions closed 2019
\$442,000	Largest transaction '19-'20
0	Assistants
Hamilton County, Fishers, Noblesville, Marion County	Primary territory



### 9 JEFF M. KUCIC

Engel & Volkers Indianapolis

\$43,427,367	Total sales volume
\$21,273,577	Sales volume 2020
\$22,153,790	Sales volume 2019
71	Total transactions closed
35	Transactions closed 2020
36	Transactions closed 2019
\$1,150,000	Largest transaction '19-'20
1	Assistants
Fishers, Geist, Carmel, Noblesville, Westfield, Zionsville, northern Indianapolis area	Primary territory



### 10 JAMIE HALL

Carpenter Realtors

\$42,897,196	Total sales volume
\$23,357,643	Sales volume 2020
\$19,539,553	Sales volume 2019
130	Total transactions closed
63	Transactions closed 2020
67	Transactions closed 2019
DND	Largest transaction '19-'20
0	Assistants
Hendricks, Boone, Hamilton, Marion and Johnson counties	Primary territory