

(Adobe Stock illustration)

ALL-STAR AGENTS SOLO



(Photo submitted)



1 JENNIL SALAZAR

Agent Agency

Compass Indiana LLC

\$130,383,012	Total sales volume
\$63,383,119	Sales volume 2021
\$66,999,893	Sales volume 2020
167	Total transactions closed
69	Transactions closed 2021
98	Transactions closed 2020
\$12,350,000	Largest transaction '20-'21
2	Assistants

Hamilton County, Carmel, Village of West Clay
Primary territory



2 DREW SCHROEDER

Agent Agency

eXp Realty LLC

\$64,164,852	Total sales volume
\$31,602,173	Sales volume 2021
\$32,562,679	Sales volume 2020
145	Total transactions closed
73	Transactions closed 2021
72	Transactions closed 2020
\$1,850,000	Largest transaction '20-'21
1	Assistants

Carmel, Fishers, Indianapolis, Noblesville, Westfield, Zionsville
Primary territory



3 ANDY SHEETS

Agent Agency

Compass Indiana LLC

\$55,888,544	Total sales volume
\$24,509,328	Sales volume 2021
\$31,379,216	Sales volume 2020
115	Total transactions closed
40	Transactions closed 2021
75	Transactions closed 2020
\$1,560,000	Largest transaction '20-'21
1	Assistants

Hamilton County, Morse Reservoir/Lake, Cicero, Noblesville, Carmel, Fishers, Westfield and Geist
Primary territory

Salazar leads list for 4th year

Jennil Salazar switched agencies to Compass Indiana LLC but held on to the top spot of the IBJ All-Star Solo Agents for the fourth straight year. Salazar had sales of \$130,383,012 in 2020-2021 and closed 167 transactions. Drew Schroeder of eXp Realty LLC

took the No. 2 position with sales volume of \$64,164,852 over the two-year period on 145 transactions. Andy Sheets of Compass Indiana LLC kept his spot as the No. 3 agent with 115 transactions for a total volume of \$55,888,544 in 2020-2021.



4 JACQUELINE GRAHAM

Agent Agency
Century 21 Scheetz



5 JEFF M. KUCIC

Engel & Volkers
Indianapolis



6 HARNARENDER KAUR

Century 21 Scheetz



7 LARRY J. RASMUSSEN

Century 21 Scheetz



8 PENNY DUNN

Century 21 Scheetz



9 JAMIE HALL

Carpenter Realtors



10 BRAD GRANT

Century 21 Scheetz

Total sales volume	\$54,448,363
Sales volume 2021	\$24,559,552
Sales volume 2020	\$29,888,811
Total transactions closed	154
Transactions closed 2021	67
Transactions closed 2020	87
Largest transaction '20-'21	\$1,035,000
Assistants	0
Primary territory	Boone, Hamilton, Hendricks and Marion counties

Total sales volume	\$52,879,074
Sales volume 2021	\$31,605,497
Sales volume 2020	\$21,273,577
Total transactions closed	74
Transactions closed 2021	39
Transactions closed 2020	35
Largest transaction '20-'21	\$6,000,000
Assistants	1
Primary territory	Fishers, Geist, Carmel, Noblesville, Westfield, Zionsville, northern Indianapolis area

Total sales volume	\$47,118,816
Sales volume 2021	\$27,811,445
Sales volume 2020	\$19,307,371
Total transactions closed	145
Transactions closed 2021	78
Transactions closed 2020	67
Largest transaction '20-'21	\$1,475,000
Assistants	0
Primary territory	Johnson, Boone, Hamilton, Marion, Hendricks and Hancock counties

Total sales volume	\$45,713,959
Sales volume 2021	\$28,550,299
Sales volume 2020	\$17,163,660
Total transactions closed	112
Transactions closed 2021	54
Transactions closed 2020	58
Largest transaction '20-'21	\$1,475,000
Assistants	1
Primary territory	Hamilton County, Boone County, Marion County, Hendricks County

Total sales volume	\$45,548,009
Sales volume 2021	\$21,996,450
Sales volume 2020	\$23,551,559
Total transactions closed	111
Transactions closed 2021	53
Transactions closed 2020	58
Largest transaction '20-'21	\$860,000
Assistants	1
Primary territory	Hamilton, Boone, Marion, Johnson, Hendricks and Hancock counties

Total sales volume	\$41,858,606
Sales volume 2021	\$18,500,963
Sales volume 2020	\$23,357,643
Total transactions closed	118
Transactions closed 2021	55
Transactions closed 2020	63
Largest transaction '20-'21	DND
Assistants	0
Primary territory	Hendricks, Boone, Hamilton, Marion, Johnson and Putnam counties

Total sales volume	\$41,159,716
Sales volume 2021	\$16,293,447
Sales volume 2020	\$24,866,269
Total transactions closed	122
Transactions closed 2021	47
Transactions closed 2020	75
Largest transaction '20-'21	\$851,364
Assistants	0
Primary territory	Hendricks, Marion, Hamilton, Boone and Johnson counties